

Media Release

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Editors/Reporters

• Please click on link to view and download photo of Cameron Lewis: https://www.avisonyoung.com/documents/20342/2631393/CameronLewis.jpg

Cameron Lewis joins Avison Young in Toronto

Highly regarded industry veteran becomes Principal, will help expand firm's retail investment sales service-line coverage across region

Toronto – **Martin Dockrill**, **Avison Young** Principal and Managing Director of the company's Ontario region, announced today the strategic hiring of highly regarded retail real estate investment sales specialist **Cameron Lewis**.

Effective immediately, Lewis becomes a Principal of Avison Young and a member of the firm's capital markets group, with a mandate to help grow the company's retail investment sales service-line coverage across the Greater Toronto Area (GTA) and throughout Ontario. While serving new and existing clients in the GTA, he will also liaise with other members of the company's capital markets group across Canada and help facilitate the acquisition and disposition of shopping centres nationwide. He will be based in the firm's downtown Toronto office.

"We are excited to welcome Cam to our capital markets group," comments Dockrill. "Cam's years of experience, his professionalism and client-focused approach to the transaction process make him an ideal addition to our organization. In addition, his track record in the industry and extensive roster of clients in the retail property sector will further strengthen our team's offering in this area."

Lewis has been specializing in the sale of retail properties for the past 27 years – with Colliers International for 10 years and, most recently, as a Director at RBC Capital Markets for 17 years. He has been involved in the sale of more than 200 properties with a total transaction volume exceeding \$10 billion. Lewis has represented many of Canada's REITs, REOCs, pension funds, advisors and life insurance companies, as well as numerous high-net-worth investors.

"It's great to have Cam as part of Avison Young's Canadian team," states **Mark Fieder**, Avison Young Principal and COO, Canadian Operations. "His nationwide experience in identifying opportunities and negotiating transactions for all types of open and enclosed retail formats will



be invaluable in providing transaction services tailored to existing and new clients' needs in order to achieve their real estate objectives."

"Avison Young's rapid growth is a strong testament to the company's Principal-led, collaborative culture and approach to client service," says Lewis. "The Principal-led model aligns with my own professional and fiduciary-driven approach to executing effective disposition strategies that maximize value for clients. I look forward to working with my new colleagues to provide optimal real estate solutions to our clients, and to making a contribution to the organization's ongoing success and growth."

Lewis holds both a Master of Business Administration degree and a Bachelor of Arts degree in economics from the University of Western Ontario, now known as Western University.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.

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