



**AVISON
YOUNG**

VANCOUVER ISLAND TRANSACTIONS

Sold by the Avison Young Multi-Family Team

Partnership. Performance.

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Platinum member

AVISON YOUNG TRANSACTIONS VANCOUVER ISLAND TRANSACTIONS



FOR SALE

DUNSMUIR HOUSE

831 Dunsmuir Road, Esquimalt, BC

Units	85	Site Size	74,600 sf
Asking Price	\$19,750,000	Price per Unit	\$232,352



SOLD

HEYWOOD HOUSE APARTMENTS

999 Southgate Street, Victoria, BC

Units	31	Site Size	21,420 sf
Sale Price	\$4,300,000	Price per Unit	\$138,710



SOLD

ESQUIMALT PORTFOLIO

843 Craigflower Road, 866 Craigflower Road, 925 Esquimalt Road, 1340 Sussex Street, Esquimalt, BC

Units	205 (across 4 apartment buildings)	Site Size	2.83 acres
Sale Price	Please contact listing agents for details		

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1009 FAIRFIELD ROAD

1009 Fairfield Road, Victoria, BC

Units	17	Site Size	10,797 sf
Sale Price	\$3,075,000	Price per Unit	\$180,882

575 VANCOUVER STREET

575 Vancouver Street, Victoria, BC

Units	16	Site Size	10,820 sf
Sale Price	\$3,175,000	Price per Unit	\$198,438



ASHNOLA APARTMENTS

2626 Cook Street, Victoria, BC

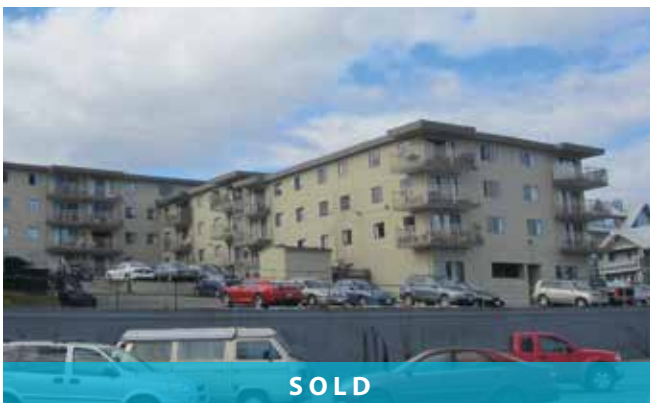
Units	32	Site Size	24,210 sf
Sale Price	\$4,400,000	Price per Unit	\$137,500



DEBAREN APARTMENTS

2550 Departure Bay Road, Nanaimo, BC

Units	58	Site Size	114,998 sf
Sale Price	\$6,855,000	Price per Unit	\$118,190



STEWART ARMS APARTMENTS

450 Stewart Avenue, Nanaimo, BC

Units	73	Site Size	52,272 sf
Sale Price	\$7,880,000	Price per Unit	\$107,945



PARKLYONS APARTMENTS

110 Douglas Street, Victoria, BC

Units	34	Site Size	27,475 sf
Sale Price	\$5,250,000	Price per Unit	\$154,412

ESQUIMALT PORTFOLIO

843 CRAIGFLOWER ROAD, 866 CRAIGFLOWER ROAD, 925 ESQUIMALT ROAD, 1340 SUSSEX STREET, ESQUIMALT, BC



The Avison Young Multi-Family Team is pleased to have sold the Esquimalt Portfolio – a portfolio of four rental apartment buildings totaling 205 rental units.

Assignment

The Vendor engaged the Listing Team in 2018 for the sale of the Esquimalt Portfolio. The Vendor specifically requested that the Listing Team find a suitable buyer for the entire portfolio on an off-market basis, with little-to-no marketing materials. Given these requirements, the Listing Team focused on creating a targeted list of prospects that had strong interest in investing in the Vancouver Island multi-family market and had the capability to close on a large transaction. Using the Listing Team’s extensive

database of contacts, consisting of apartment investors, developers, and institutions, and in-depth knowledge of the Vancouver Island market, the Listing team was able to successfully communicate the opportunity to top prospects and create a competitive offering environment.

Result

In the end, the Listing Team was able to secure favourable terms for the Vendor and successfully completed the off-market transaction of a sizable apartment portfolio in Esquimalt.

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