



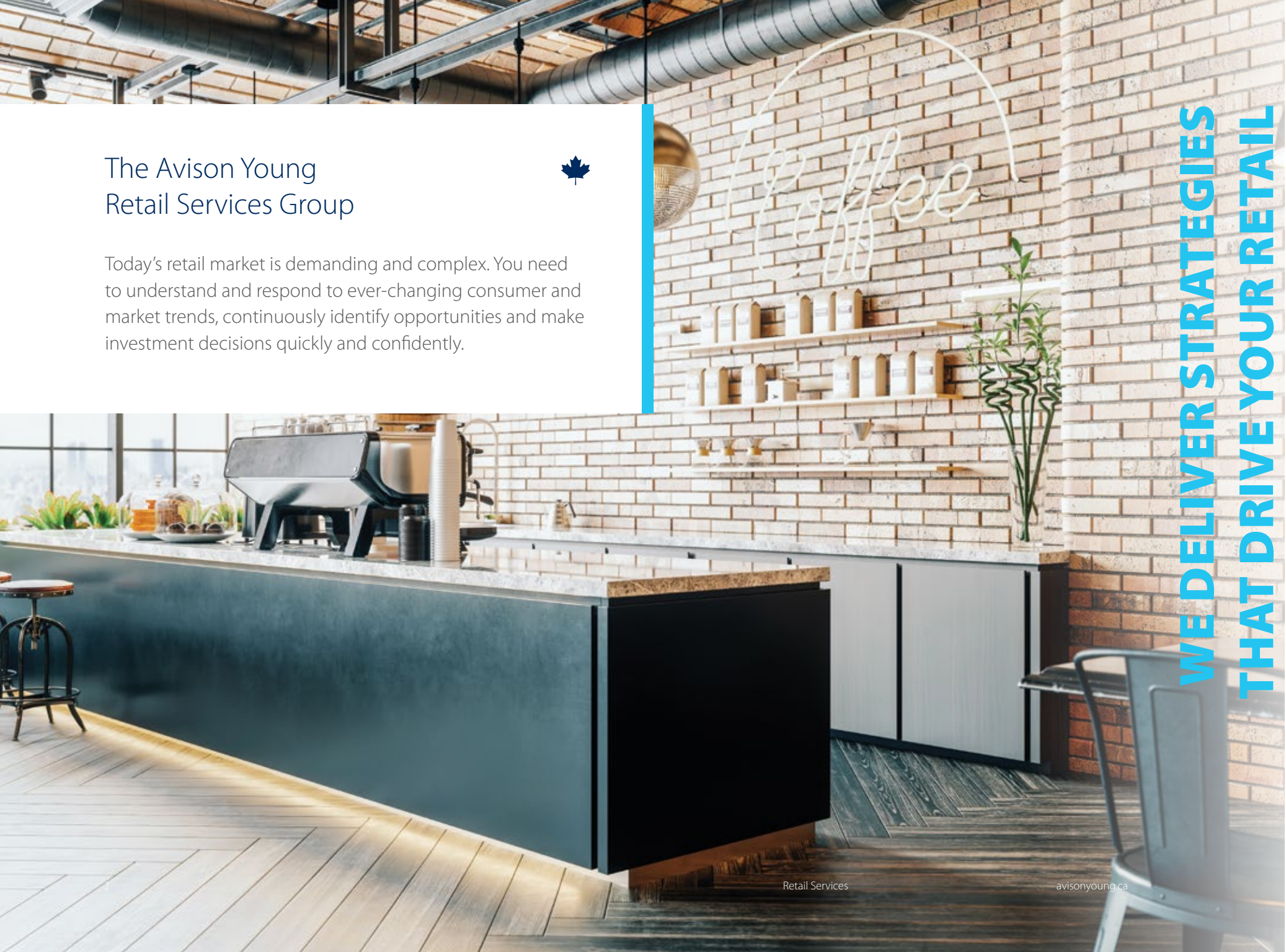
Canadian Retail Services



Evolving the Retail Experience →



Platinum
member



The Avison Young Retail Services Group



Today's retail market is demanding and complex. You need to understand and respond to ever-changing consumer and market trends, continuously identify opportunities and make investment decisions quickly and confidently.

WE DELIVER STRATEGIES
THAT DRIVE YOUR RETAIL
PERFORMANCE AND GROWTH

Retail Services

avisonyoung.ca

4 Services Overview

We help you understand and respond to ever-changing consumer and market trends.

8 Our Retail Specialists

Our retail professionals have the experience to meet your diverse needs.

10 Retail Specialties

Deep experience across a range of asset types and markets for custom solutions.

14 About Avison Young

We are a full service, principal-owned, client-focused, commercial real estate firm.

Services Overview

We understand consumer and market trends, with deep market insights allowing us to develop custom solutions to drive success for tenants and landlords.



Market Intelligence

We identify opportunities in the relevant markets that are part of your expansion plan.



Flexible Solutions

We partner with you to provide flexible solutions that drive multi-market growth.



Diverse Client Needs

Bricks and mortar, street front, specialty retail, outlet retail, enclosed malls & large format.



Added Support

Complementary services to support your retail presence across key markets.



Transaction Management

- New & existing property leasing
- Tenant expansion management
- Property acquisition & disposition
- Lease administration

Market Research

- Lease & sale comparables
- Market trends
- Demographic analysis
- Competition analysis

Consulting & Advisory

- Development advisory
- Financial analysis & valuation
- Demographic & new market penetration

Support Services

- Marketing support
- Project management
- Property management
- External service provider referrals

Our Retail Specialists

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Our Retail Specialists

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MONTREAL
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Retail Specialties

Our team of retail experts has deep insight as well as accurate and timely local and market intelligence to identify and capitalize on opportunities. Whether you are expanding into new markets, growing your presence in an existing one, or driving success in your retail real estate portfolio, we partner with you to create flexible solutions that drive growth. Our collaborative, integrated service structure helps ensure consistency and efficiency across your entire portfolio.

Asset Types

- Enclosed Malls
- Ground-Up Development
- Large Format/Big Box
- Lifestyle
- Outlet Retail
- Small Bay
- Specialty Retail
- Street Front
- Supply Chain / Ecommerce Distribution

Core Services

- Capital Markets / Investment Sales
- Consulting
- Landlord Representation
- Project Management
- Property Management
- Tenant Representation





We provide deep market intelligence on trends and opportunities in the relevant markets that are part of your expansion plan.



Market Knowledge and Global Relationships

Our local, national and international experience provides exceptional access to domestic and international seekers of investment and development opportunities.



Industry Leaders Serving Global Brands

Our wealth of Retail Real Estate expertise and local market knowledge supports every step in your decision-making process. With experience serving a broad range of well-known brands, we provide the latest retail insights to ensure that your critical decisions are fully supported by the most up-to-date analytics.



Best-in-Class Brokerage Services

Our retail experts deliver exceptional service in today's demanding and complex real estate environment. We understand the perspective of retailers, landlords and customers – and what drives them to your destination.

About Avison Young

We are a full service, client focused, principal-owned, commercial real estate firm.

Avison Young is the world's fastest-growing commercial real estate services firm. Headquartered in Toronto, Canada, Avison Young is a collaborative, global firm owned and operated by its Principals. Founded in 1978, with legacies dating back more than 200 years, the company comprises approximately 5,000 real estate professionals in 120 offices in 20 countries. The firm's experts provide value-added, client-centric investment sales, leasing, advisory, management and financing services to clients across the office, retail, industrial, multi-family and hospitality sectors.

Canadian Offices

- Calgary
- Edmonton
- Halifax
- Lethbridge
- Moncton
- Montreal
- Ottawa
- Regina
- Toronto
- Toronto North
- Toronto West
- Vancouver
- Waterloo Region
- Winnipeg

Visit avisonyoung.ca for a full list of locations and contact information.

Founded
1978

Total Real Estate Professionals
5,000

Offices
120

Countries
20

Brokerage Professionals
1,600

Property Under Management
367 million sf



Transaction Services

- Tenant representation, lease acquisition and disposition
- Investment acquisition and disposition for owners and occupiers
- Landlord representation—all property types—office, industrial, retail, build-to-suit, land and multi-family

Investment Management

- Acquisitions
- Asset management
- Portfolio strategy
- Capital repositioning

Consulting & Advisory Services

- Portfolio review and analysis
- Valuation and appraisal
- Benchmarking
- Transaction management
- Asset rationalization
- Mergers and acquisitions
- Workplace solutions
- Acquisitions and dispositions
- Property tax services

Debt Capital Services

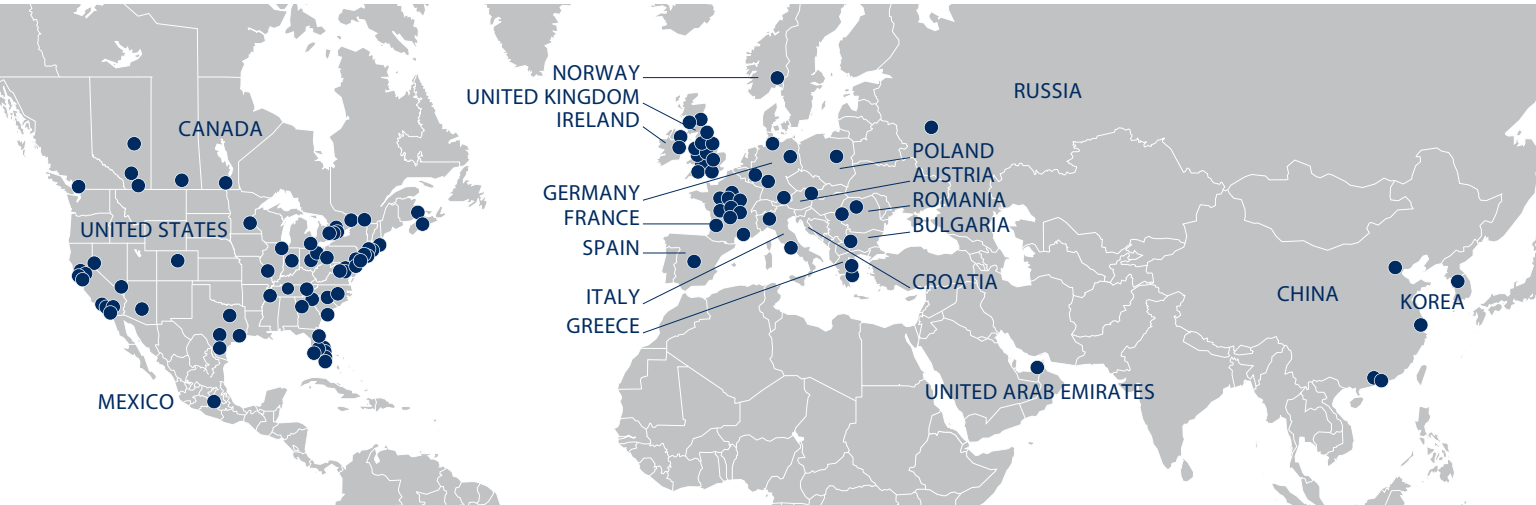
- Permanent and construction
- Structured finance
- Portfolio mark to market
- Mezzanine and bridge

Management Services

- Project management
- Property and operations review
- Property/facility management
- Tenant relations
- Financial reporting
- Lease administration
- Operations consulting
- Asset management
- Portfolio management

Enterprise Solutions

- Integrated services coordination
- Transaction management
- Optimization strategies
- Portfolio lease administration
- Project coordination and reporting





Canadian Offices

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