Market by the Numbers

| | | Total Inventory | Direct Vacancy | Sublease Vacancy | Vacancy Rate | | | Vacancy Direct | | | Vacancy Sublease | | | Serviced Land Cost | |
|-------------|-----------------|--------------------|-------------------|---------------------|-----------------|-----|--------|-------------------|----------|--------|---------------------|----------|--------|-----------------------|--|
| CITY OF EDM | IONTON | | | | | | | | | | | | | | |
| | South/Southeast | 53,392,207 | 3,301,634 | 289,839 | 6.7 | 4 | 0.1% | 6.2% | A | 0.1% | 0.5% | - | | \$650,000 - \$800,000 | |
| | Northwest | 60,055,792 | 3,883,168 | 241,152 | 6.9 | 4 | 0.3% | 6.5% | A | 0.2% | 0.4% | A | 0.1% | \$625,000 - \$725,000 | |
| | Northeast | 6,797,707 | 82,288 | - | 1.29 | 5 | (1.0%) | 1.2% | A | (1.0%) | - | - | - | \$525,000 - \$650,000 | |
| | Central | 3,959,926 | 130,575 | - | 3.39 | 5 | (0.6%) | 3.3% | - | - | - | • | (0.6%) | - | |
| SURROUNDII | NG DISTRICTS | | | | | | | | | | | | | | |
| | Acheson | 7,844,536 | 224,590 | 181,600 | 5.29 | 5 | (0.4%) | 2.9% | • | (0.4%) | 2.3% | - | - | \$400,000 - \$575,000 | |
| | Sherwood Park | 6,365,000 | 531,526 | 16,000 | 8.39 | 5 | 2.2% | 8.1% | A | 2.3% | 0.3% | - | - | \$650,000 - \$750,000 | |
| | Nisku/Leduc | 17,652,593 | 947,115 | 17,100 | 5.59 | 5 | (2.1%) | 5.4% | • | (2.1%) | 0.1% | - | - | \$500,000 - \$650,000 | |
| TOTALS | | | | | | | | | | | | | | | |
| | City | 124,205,632 | 7,397,665 | 530,991 | 6.49 | 5 | 0.1% | 6.0% | A | 0.1% | 0.4% | - | - | - | |
| | Surrounding | 31,862,129 | 1,685,231 | 214,700 | 6.09 | 5 7 | (0.8%) | 5.3% | • | (0.8%) | 0.7% | - | - | - | |
| | Overall | 156,067,761 | 9,082,896 | 745,691 | 6.39 | · - | | 5.8% | V | (0.1%) | 0.5% | A | 0.4% | - | |

| | Sout | heast | Northwest | | Northeast | | Leduc | /Nisku | Sherwo | od Park | Acheson | |
|---------------------------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|----------------|--------------|
| Net Asking Rent By Bay Size: | Multi - Tenant | Freestanding |
| 0 - 5,000 sf | \$10.00 | \$10.75 | \$10.75 | \$14.00 | \$9.50 | \$12.00 | \$12.25 | \$14.00 | \$14.25 | \$15.00 | \$11.00 | \$14.00 |
| 5,001 sf - 10,000 sf | \$9.50 | \$12.50 | \$9.75 | \$11.00 | \$9.00 | \$10.00 | \$11.25 | \$14.00 | \$12.25 | \$15.00 | \$10.00 | \$14.00 |
| 10,001 sf - 20,000 sf | \$9.75 | \$10.00 | \$8.50 | \$9.50 | \$8.50 | \$10.00 | \$12.75 | \$12.75 | \$12.50 | \$14.75 | \$9.50 | \$11.50 |
| 20,001 sf - 50,000 sf | \$9.00 | \$9.50 | \$8.00 | \$9.50 | \$7.50 | \$10.00 | \$13.00 | \$13.00 | \$14.00 | \$8.00 | \$9.00 | \$13.00 |
| 50,001 sf & Up | \$8.00 | \$7.50 | \$8.00 | \$6.50 | \$6.50 | \$8.00 | \$13.00 | \$15.00 | \$11.50 | \$6.50 | \$9.00 | \$10.00 |

Rob Iwaschuk Principal 780.429.7567

rob.iwaschuk@avisonyoung.com

Thomas Ashcroft

SIOR, Principal 780.429.7571

thomas.ashcroft@avisonyoung.com

Bryce Strilchuk

Principal 780.702.5829

bryce.strilchuk@avisonyoung.com

Grant Ranslam

Principal 780.702.5853

grant.ranslam@avisonyoung.com

David St. Cyr

Principal 780.702.5827

david.stcyr@avisonyoung.com

Ryan Zabloski

Colin Ludwig

780.429.7562

Principal

Principal 780.702.0691

ryan. zabloski@avisonyoung.com

colin.ludwig@avisonyoung.com

Bryce Williamson

Associate

587.882.9755

bryce.williamson@avisonyoung.com

Jessica Faber

Executive Assistant 780.429.7558

jessica.faber@avisonyoung.com

Porcha Palmer

Executive Assistant 780.702.2025

porcha.palmer@avisonyoung.com

Natasha Carroll

Executive Assistant 780.702.0693

natasha.carroll@avisonyoung.com

Susan Brine

Executive Assistant 780.703.5830

susan.brine@avisonyoung.com

Mackenzie York

Research Manager 780.429.7555

mackenzie.york@avisonyoung.com

Jayde Lee

Administrative Assistant 780.758.9655

jayde.lee@avisonyoung.com

Charlotte Phillips

Graphic Designer 780.429.7574

charlotte.phillips@avisonyoung.com

Cori Vertz

Marketing / Graphic Designer 780.428.7850

cori.vertz@avisonyoung.comm



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